

Training courses

Gain an understanding of key trade and customs processes to grow your business and ensure you trade compliantly and with confidence



Intro to export licensing controls

This course looks at what export controls could apply on goods leaving the United Kingdom. It covers the export of both military and dual-use goods, as well as software and technology.

The process for getting a licence and the different types of licences will be explained, as well as the compliance requirements for shipments to different export regions.

Key information

- ◆ This course costs £299 + VAT for IOE&IT members
- ◆ £399+ VAT for non-members
- ◆ It will be delivered by one of the IOE&IT's pool of expert trainers – more information [here](#)
- ◆ This course contributes 10 points in the IOE&IT CPD programme
- ◆ On completion of your course, you will earn a digital certificate
- ◆ Timings: 09:45 – 16:00; dates available on [export.org.uk/training](https://www.export.org.uk/training)

Full list of learning outcomes

- What are dual-use goods?
- Military goods
- What is an Export Control Classification Number (ECCN)?
- How to check for an export licence
- Open General Export Licence (OGEL)
- Single Individual Export Licence (SIEL)
- Open Individual Export Licence (OIEL)
- EU General Export Authorisations (EUGEAs)
- End-user undertakings
- Overview of export controls
- Post-transition regulatory changes for trade with the EU
- Explanation of dual-use and military goods
- ITAR & EAR
- Exporter responsibilities
- Export Control Joint Unit (ECJU)
- Correct declarations
- Overview of SPIRE

Who should attend?

- ◆ Customer services
- ◆ Shipping
- ◆ Purchasing
- ◆ Accounts and finance
- ◆ Logistics
- ◆ Production
- ◆ Marketing
- ◆ Technical support
- ◆ Quality and standards
- ◆ Distribution
- ◆ Legal

+ Membership

- ◆ **IOE&IT membership** gives exclusive access to expert guidance via a technical helpline and discounts on training
- ◆ For more information visit our website www.export.org.uk
- ◆ Or call us on 01733 404400