



Advanced Exporting

Key information

- This course costs £499 + VAT for IOE&IT members
- £599 + VAT for non-members
- It will be delivered by one of the IOE&IT's pool of expert trainers – more information [here](#)
- This course contributes 12.5 points in the IOE&IT CPD programme
- On completion of your course, you will earn a digital certificate
- Timings: 09:45 – 16:00; dates available on export.org.uk/training

Full list of learning outcomes

- Explanation of WTO / WCO / ICC
- VAT rules, EC Sales List & Intrastat
- Export sales process – quotations / order acknowledgements
- Inspection and packing documents to include
- Export documentation including commercial invoices
- Commodity codes and duties
- Rules of Origin - non-preferential and preferential
- Origin certificates
- Invoice declarations
- Approved Exporter and Registered Exporter System
- Transport considerations including working with
 - o Freight forwarders or Couriers
 - o The importance of ECSI
- Proof of export, including:
 - o Transport documents
 - o Official evidence
 - o MSS data reports
- CHIEF / NES and export declarations
- An introduction to Customs Special Procedures
- Returned Goods Relief and ATA Carnets
- Overview of Authorised Economic Operator (AEO)
- Managing a customs audit

Who should attend?

- Customer services
- Export administration
- Shipping
- Purchasing
- Accounts and finance
- Export sales administration
- Export sales management
- Logistics
- Production
- Quality and standards
- Repairs
- Distribution

+ Membership

- **IOE&IT membership** gives exclusive access to expert guidance via a technical helpline and discounts on training
- For more information visit our website www.export.org.uk
- Or call us on 01733 404400