



## Trading with the EU

Following the end of the transition period businesses will face changes to the way they trade with Europe

In order to maximise profitability and to trade successfully and compliantly businesses must understand new trade and customs rules.

This one-day training will focus on the requirements that businesses must now follow when trading goods with Europe, arising from the UK:EU Trade Cooperation Agreement (TCA) and the UK's Border Operating Model.

### Key information

- ◆ This course costs £299 + VAT for IOE&IT members
- ◆ £399 + VAT for non-members
- ◆ It will be delivered by one of the IOE&IT's pool of expert trainers – more information [here](#)
- ◆ This course contributes 10 points in the IOE&IT CPD programme
- ◆ On completion of your course, you will earn a digital certificate
- ◆ Timings: 09:45 – 16:00; dates available on [export.org.uk/training](https://www.export.org.uk/training)

### Full list of learning outcomes

- UK:EU Trade and Cooperation Agreement (TCA)
- Exporting to the EU
- Importing from the EU
- Rules of origin for duty free trade
- Incoterms for EU trade
- Commodity codes
- Trade and customs documentation
- Customs procedures
- Product regulatory compliance
- Summary and wrap up

### Who should attend?

- ◆ Export / import administration
- ◆ Shipping
- ◆ Sales administration
- ◆ Distribution
- ◆ Logistics

### + Membership

- ◆ **IOE&IT membership** gives exclusive access to expert guidance via a technical helpline and discounts on training
- ◆ For more information visit our website **[www.export.org.uk](https://www.export.org.uk)**
- ◆ Or call us on 01733 404400